



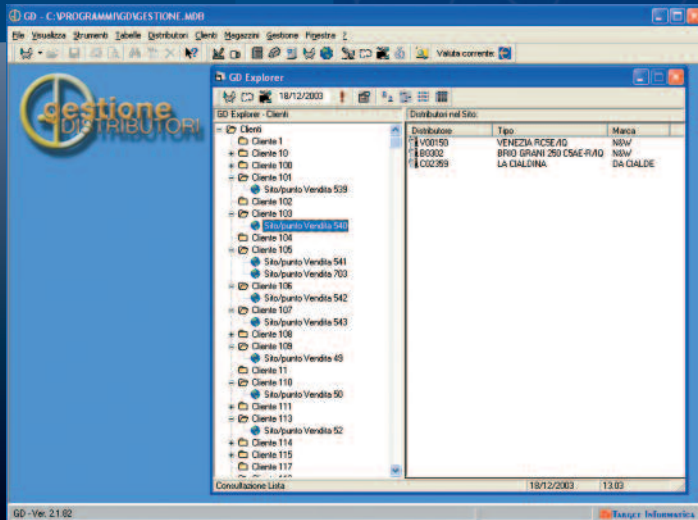
Vending Software Solutions

Powered by Microsoft SQL Server



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GD - VENDING SOFTWARE SOLUTIONS



GD - Gestione Distributori is from over 18 years the software solution for automating the activities associated with purveying food and drink to the public by means of automated distributors.

The **GD - Gestione Distributori** system has five levels of product:

- **GD Data Collector**, the application for getting data from electronic payment systems and telemetry, but not only...
- **GD Easy**, a simple application for the individual operator or the micro company.
- **GD Shop**, the system specialized in managing OCS and coffee shops.
- **GD1**, the **GD** system, for small and medium-sized companies.
- **GD Standard**, the scalar system for all business sizes.

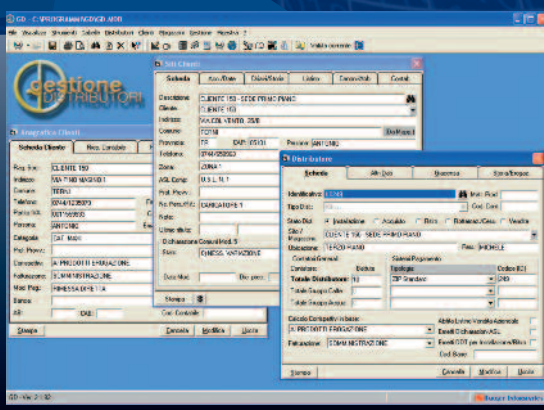
No time limit for software use.

No limitation of vending machines or payment systems.

No mandatory service fee.

Installation on personal computer/company server.

Progressive investment.

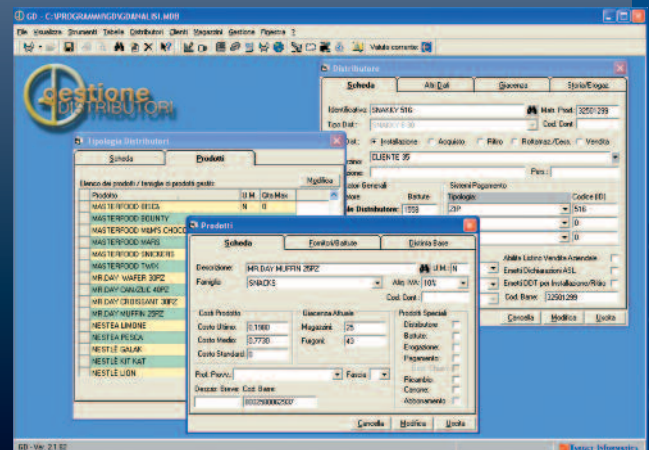


If you want the company can start with **GD Data Collector**, switch to **GD Easy**, **GD Shop**, **GD1**, **GD Standard** without losing the initial investment, paying only the difference in cost.

All levels can manage at least one portable terminal/Android smartphone (optional).

GD Data Collector, **GD Easy**, **GD1** e **GD Standard** can get data from payment systems, telemetries and coin counters machines.

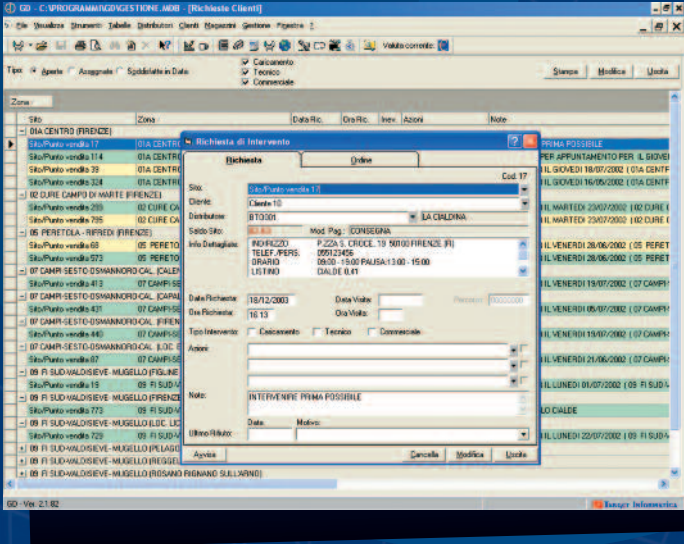
GD1 and **GD Standard** has been conceived as a completely customizable solution in order to meet various needs.



Through its route management functionality, **GD** is capable of optimizing truck loads in accordance with standard settings, the previous loads delivered to the locations in question and the orders to be fulfilled, up to completely automating the organization of delivery rounds, using algorithms based on consumption calculations for each individual customer.

GD completely automates the issuing of invoices, transport documents, installation bills and specific declarations (for example, form SCIA, DIA, DIA, COM in Italy), remote fiscal control.

GD - VENDING SOFTWARE SOLUTIONS



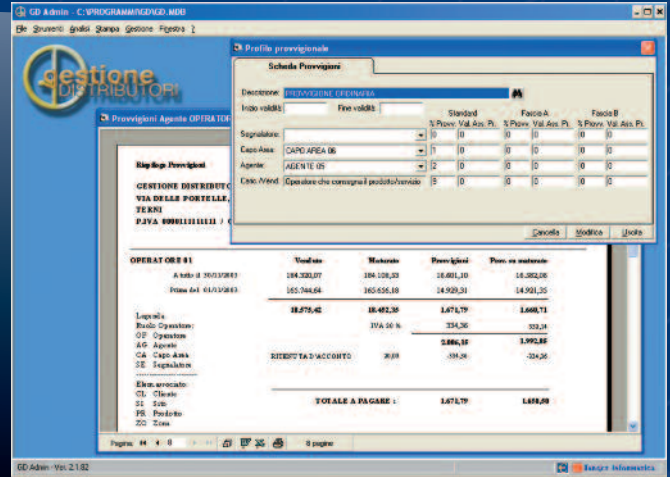
- Price lists, subscriptions, fees.
- Geographical areas and positions, statistical categories, commission profiles.
- Supply, commercial, field and workshop maintenance activities, parts and a multitude of additional information useful for simplifying routine task.
- CRM (Customer Relationship Management) activities, communication campaigns, tele-marketing, mailing, faxing, commercial activities, audit questionnaires, etc.
- General and special costs and revenues figures (direct and indirect) also on the individual client, site, distributor, helping to define the real profitability of the vending business.

Once up and running **GD** completely simplifies daily operations by minimizing even the slightest risk of errors in preparing documents. Also, customer call logging, with the possibility of recording orders or maintenance requests with a simple mouse click, should not be ignored.

GD allows the management of warehouses and delivery rounds, collecting data from the loaders by means of portable terminals based on the most up to date hardware and software technologies.

GD - Gestione Distributori is based on multiple configuration tables allowing the collection of detailed information regarding:

- Clients, client locations (sales outlets), suppliers, workers (filling, technical and sale staff).
- Warehouses, trucks, standard product loads.
- Distributors, brands, models, accessories, payment and cash-counting systems;
- Individual products, kits, supplies, services in general.



GD allows the computerization of the entire decision-making and logistics process, allowing users to adapt operation to the actual management of their activities and collect data from the loaders by means of portable terminals based on Microsoft Windows Mobile and Android technology, connected either to corporate LAN networks or remotely by means of GSM/GPRS/EDGE/HSDPA connectivity (optional).

With the aid of portable terminals/smart-phone, equipped with bar code reader, **GD** allows precious time to be saved in daily, routine operations thus allowing users to concentrate on their true business activities.



GD Admin - C:\PROGRAMMI\G2\GD\ANALISI.MOB [Analisi Gestione]

File Strumenti Analisi Stampa Gestione Pagina 1

Tipologia: ☒ Generale ☐ Operatore ☐ Zona data: 01/01/2003 al 10/01/2003

Raggruppa: ☐ Nessuno ☒ Escludi Caratteristiche

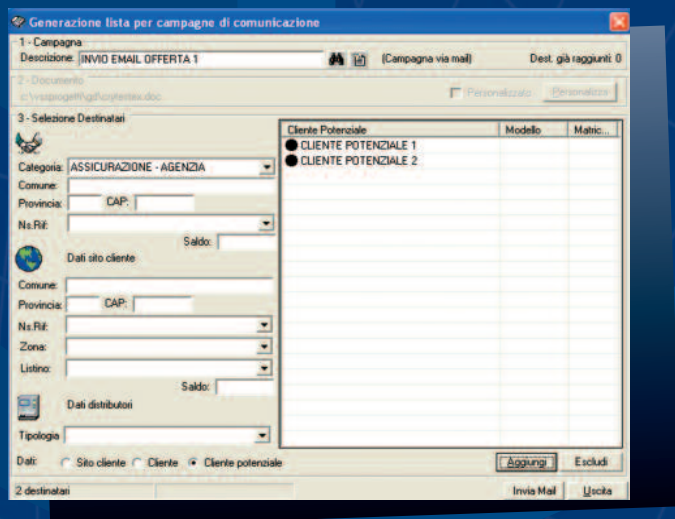
Stampa Uscita

Tipologia	Eng. Tecniche	Eng. Effettive	Vendita Tecnica	Incasso Effettivo	Ditt. Eng.	Ditt. Incasso	Kil. Complet.	San. Polleggi.	Vista Natura
Prodotti Consegna	648,00	50,00	0,00	0,00	-50,00	0,00	0,00	24,00	15,00
Batt. Tot. OVA	948,00	829,00	0,00	0,00	-151,00	0,00			
Totale Perc.			4.161,30	5.067,82		906,32			
4 Col. per Prod. di Pagamento (*)			3.175,00			3.175,00			
Eng. Tecnica Fedeli (*)	36.290,00	38.939,00	12.471,16	10.629,73	3.679,00	1.631,45			
Eng. Tecnica Fedeli (*)	8.400,00	7.598,00	2.695,83	2.734,12	802,00	78,29	2.338,00	3.190,00	
Eng. Tecnica Fedeli (*)	0,00	82,00	74,00	107,70	62,00	33,79			
Eng. Tecnica Snacks (*)	4.883,00	7.671,00	5.036,31	4.837,70	2.788,00	1.992,23		204,00	180,00
Totale	50.171,00	55.169,00	20.624,74	23.386,87	4.998,00	2.767,63	300,00	2.556,00	3.564,00
Battute Effettive		55.767,00		23.386,87	(PMR: 0,42)				
Totale Sistemi di Pagamento (*)									
- Totale Incasso	17.747,67			18.319,25		571,58			
- per Banche, Chiedi	390,40								
- Incasso Contante	95,06								
Totale Venduto	19.487,92								
- Contanti	8.432,98								
- Con Chiedi	11.055,12								
Mancata Vendita	0,00								
Utilizzo Chiedi	2.631,74								

GD Admin - Ver. 21.92

TARGET Informatica

GD - VENDING SOFTWARE SOLUTIONS



GD has been conceived and produced using Microsoft Windows in order to be able to exploit the functionality made available by the most advanced software technology.

GD is based on a Microsoft SQL Server database in order to ensure the highest level of efficiency and security in handling significant quantities of information.

GD - Gestione Distributori – since 1998, has been the IT solution for dozens of vending companies (over 250 in Italy) who through their experience, contribute towards the development of the system on a daily basis.

GD - Gestione Distributori through the collaboration of users and the technical expertise of Target Informatica, is a solution that is continually updated, both from the operational and technological viewpoints.

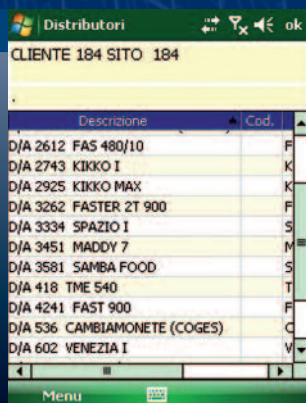
GD - Gestione Distributori users pay a single annual fee for telephonic/telematic support and product updates, guaranteeing operational support for the use of the system, contributing towards system development, and the continual updating of the software with new functionality, ultimately safeguarding their investment.

www.GDVending.it is the Internet portal dedicated to **GD - Gestione Distributori** and its users.

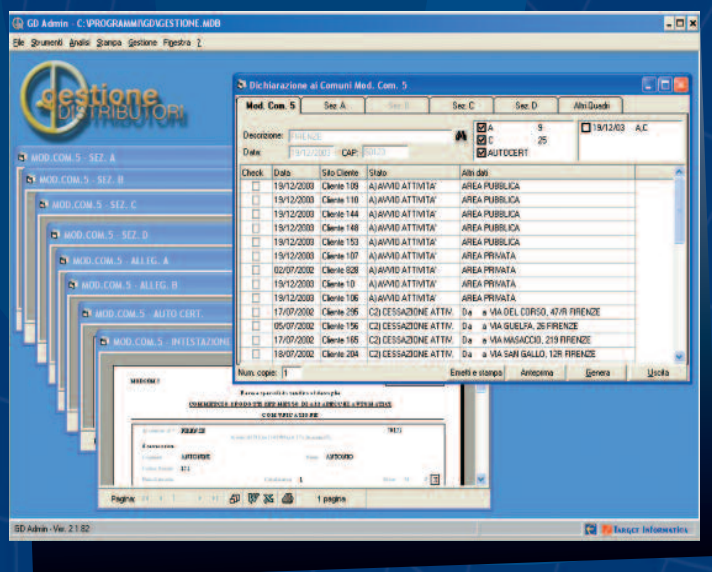
GD - Gestione Distributori is modularity and development.

In a single basic module, **GD** encompasses all the major management functions essential to a vending company, entrusting a range of specific problems to a series of additional software options, such as:

- **GD WebEx** through specific extensions and applications, it makes the **GD - Gestione Distributori** platform open to integration with the web, cloud and mobile environment.
- **GD Map**, managing territorial activities on electronic maps.
- **GD Track SW**, module for locating portable terminals/smartphone (for an advanced use requires **GD Map**).
- **GD BI**, advanced Business Intelligence functionality, particularly developed for the vending sector.
- **GD ERMChain**, for linking with administration and accounting software procedures (ERM Enterprise Resource Management).
- **GD StatKey**, analysis and statistics available anywhere.



GD - VENDING SOFTWARE SOLUTIONS



GD WebEx – THE OPENING OF THE **GD - Gestione Distributori** PLATFORM FOR INTEGRATION WITH THE WEB, CLOUD AND MOBILE ENVIRONMENT

GD WebEx through specific extensions and applications, it makes the **GD - Gestione Distributori** platform open to integration with the web, cloud and mobile environment.

GD WebEx allows the sending of key information relating to customers requests (technical assistance, orders etc.), to one or more operatives in sequence, via SMS directly from the **GD - Gestione Distributori** customer request management screen; when used together with the **GD Map** module, allows real time monitoring, and displaying on the map, of faults in distributors fitted with suitable electronics capable of communication (telemetry systems), as well as GPS tracking of portable terminals/Android smartphones equipped with **GD Track SW**.

GD WebEx through a specific web application developed using the most recent software technologies, easily installable on every existing company pc/server, allows customers, by accessing a private restricted area, to send requests for technical and commercial support and order products and services.

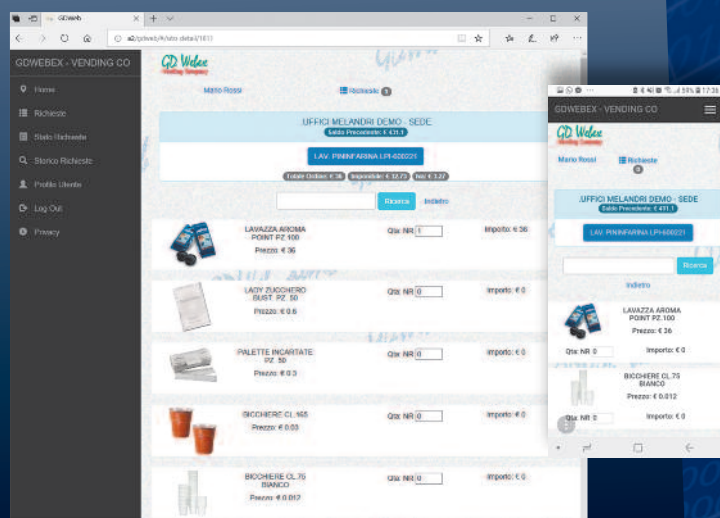
Within **GD WebEx**, the customer can view his status in terms of distributors installed and products supplied, sending their requests without any risk of misunderstanding, certain that their requests will be handled promptly and the company can get customer reports, better manage the relationship with customers, act quickly when necessary, build customer loyalty.

GD WebEx allows the remote connection of operators working on field throughout the territory, allowing them to work to the same standard as colleagues periodically visiting head office.

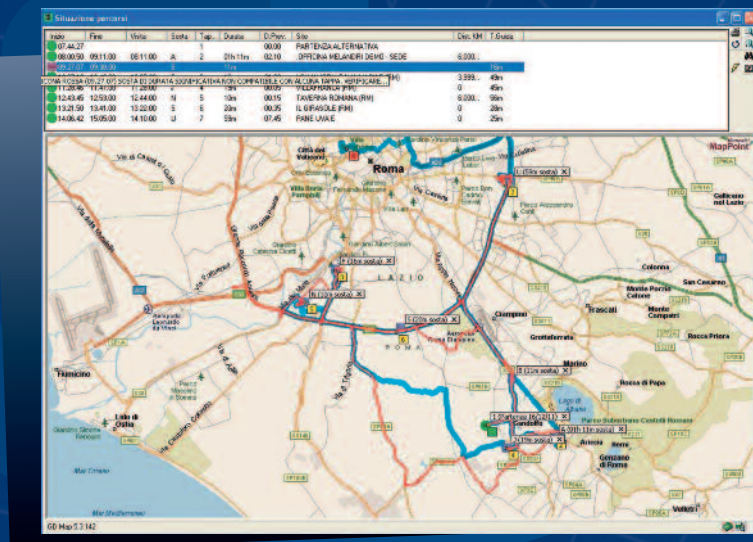
GD WebEx allows: to coordinate the work of remote operators equipped with a portable terminal/smartphone equipped with GSM/GPRS/UMTS/HSDPA connectivity; to retrieve the data collected by the operator in the field without necessarily having to return to the site.

Available only for Windows Mobile-based and Android terminals/smartphones, with GSM/GPRS/EDGE/HSDPA modem.

(**GD WebEx** is however comprehensive of the features of the previous **GD Mobile**, **GD Web**, **GD Remote** modules).



GD - VENDING SOFTWARE SOLUTIONS



GD Map – IMMEDIACY IN OVERSEEING TERRITORIAL MANAGEMENT

GD Map allows optimizing vending company activities by organizing workers routes, and reorganizing customer locations or sales points by subdividing them into sectors or zones.

This is possible through the use of Microsoft MapPoint software, which allows the handling of complete, full detail European road maps.

Usage is essentially organizational-logistical, for both operational and commercial needs.

In order to make full use of the **GD Map** functionality, it is essential to have the customers locations (sites, sales points) positioned on a topographical map, an activity which can be performed automatically or semi- automatically through the use of powerful auto localization algorithms, capable of handling even hundreds of addresses, or manually through the use of portable terminals equipped with GPS detector (geo-reference).

GD Map allows verification of the network of routes or the daily routes created by **GD - Gestione Distributori**, monitoring the expected times (including stopovers), improving delivery run sequences, on the basis of route optimization criteria.

GD Map allows viewing customer zones on the map, and reorganizing the composition (the locations and sales points involved) on the basis of desired criteria, readjusting territorial cover in order to improve profitability.

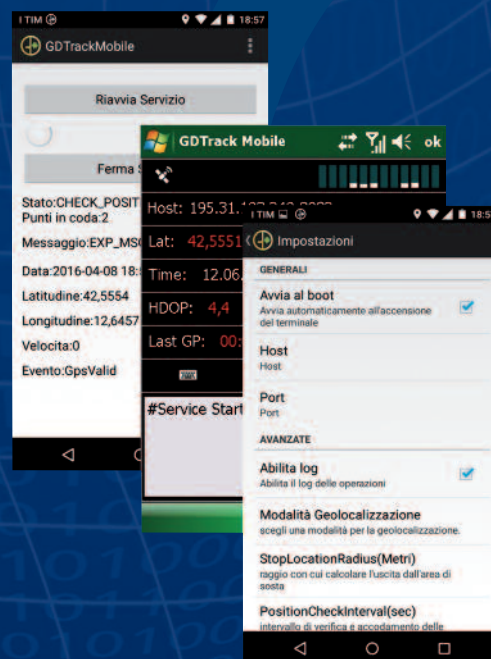
GD Map, when used together with the **GD WebEx** module, allows real time monitoring of faults in distributors fitted with telemetry systems, as well as GPS tracking of portable terminals equipped with **GD Track SW**.

GD Track SW – COMMUNICATION, SECURITY AND CONTROL ON THE TERRITORY

The **GD Track SW** application is completely integrated with **GD - Gestione Distributori** through the combined use of **GD Map** and **GD WebEx**, **GD Track SW** supplements GPS monitoring solution specifically devised for the vending sector, allowing mobile terminals/smartphones to be located by GPS and communication with field personnel.

GD Track SW offers logistical optimization, allowing verification of the consistency of actual routes with those envisaged, and the resulting improved management of company resources.

GD Track SW offers quality of customer service, improving the punctuality and certainty of technical and commercial activities, managed in real time from headquarters, based on exact terminals/smartphones locations.



GD Track SW is available only for Windows Mobile-based and Android terminals/smartphones, with GSM/GPRS/EDGE/HSDPA and GPS.



GD - VENDING SOFTWARE SOLUTIONS

GD BI – BUSINESS INTELLIGENCE SPECIFICALLY DEIGNED FOR VENDING COMPANIES

The total volume of data held by a vending company is often staggering; however, the availability of such data alone isn't sufficient to guarantee the company a competitive margin of advantage.

Only with access to the hidden knowledge will it be possible to exploit the available data in order to have a clear picture of the customers, the market and the company performances themselves.

In modern market scenarios, reactivity, that can only be obtained with a timely and accurate view of how the entire company works, is essential. To be successful, vending companies must be capable of easily and rapidly accessing the information pertaining to their own financial status, customers and the resources used daily to carry out their business.

GD BI allows monitoring of all the company's major business parameters from the general view of economic and financial performance, to the detailed analysis of dynamic details.

GD BI makes trends of customer's economic and financial data over time, locations/sales outlets, distributors, products and operatives available, highlighting, through customized manipulation of the threshold values of interest, the points to be monitored and on which to intervene, both immediately and in the future.

In **GD BI**, simplified information collection, navigation and viewing functionality, make the businesses state of health immediately and effectively available, significantly reducing analysis times and decidedly increasing the management's capacity to react to market variables.

GD ERMChain – GENERAL ACCOUNTING AND ADMINISTRATION, COORDINATED WITH **GD - Gestione Distributori**

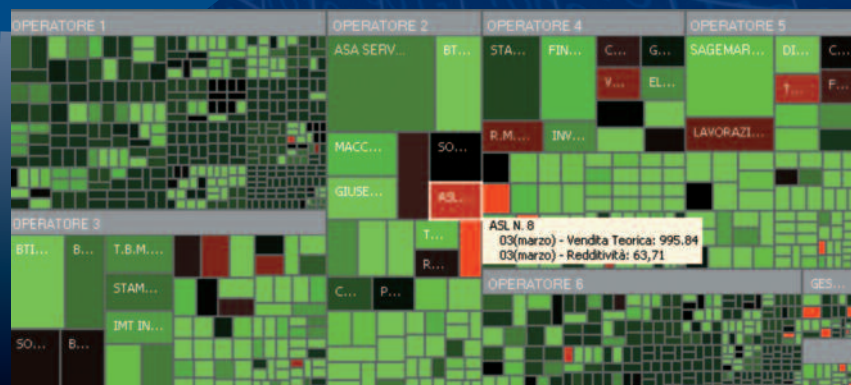
GD ERMChain allows coordination of the major accounting and warehouse operations with open administrative procedures, i.e. those in turn offering analogous connection possibilities (ERM Enterprise Resource Management).

GD ERMChain exports double entry movements relating to: payable and receivable invoices, payments, receipts, coordinating customer and supplier information, including the account code relating to the accounting plan adopted in the administrative procedure.

GD ERMChain may also be used autonomously as an intermediary with the tax consultant, allowing the printing out of accounting summary reports.

The **GD ERMChain** data is available as a Microsoft database and/or in customized formats produced on request.

GD ERMChain allows to manage coin counters machines importing data directly into the **GD** system.





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